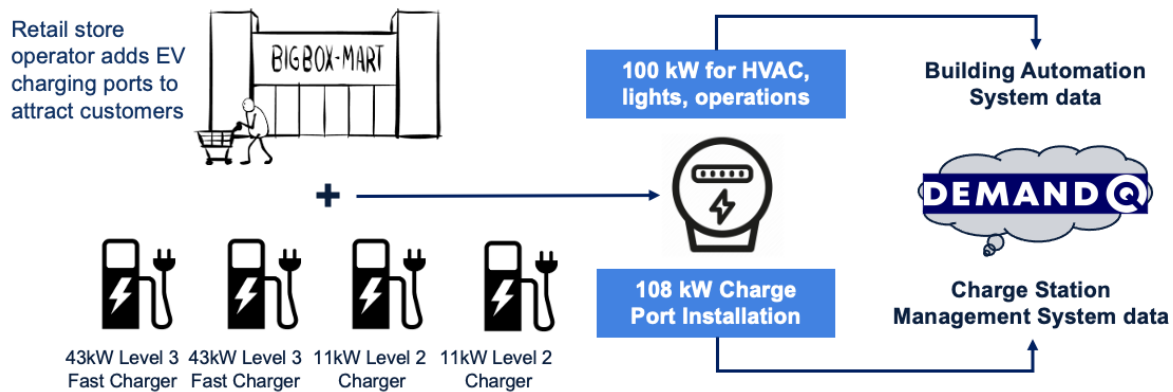


# DemandQ Manages All Loads Behind the Meter

Charging station deployments at retail and multi-tenant sites can double the monthly electric bill for demand charges. DemandQ has the solution.

**The Problem:** The rapidly expanding deployment of EV charging stations at retail and multi-tenant sites is driving up the cost of operations for property owners. The cause: high demand charges billed every month by local electric Utilities. These service fees can account for up to 50% of the total cost of electricity each month.



**The Solution:** DemandQ, the leader in cloud based Intelligent Demand Optimization, has developed a new family of services that dynamically and continuously smooths the load induced by EV charging stations when operated in concert with all the other cycling/variable loads, like HVAC, operating in the workplace.

Our demand optimization services are deployed across all 48 states in the Continental US, serving over 52 million square feet of commercial space, and have generated over \$20 million dollars in savings for our customers.

Unlike every other solution in the marketplace, DemandQ's services can dynamically aggregate multiple loads across an entire portfolio of properties, delivering value 24/7/365.

The seamless integration of DemandQ's services, enabled through an open API that is compliant with the Open Charge-point Alliance's OCPP standard, and our long-standing support of Open Building Automation frameworks, enables our system to calculate an optimal demand mitigation solution in real time, reducing demand charges by 20% to 50%.

To put this in perspective, the DemandQ advantage can be implemented without any investment in hardware at site, runs invisibly in the background, has no impact on customer comfort or operations, and delivers a huge 5:1 payback from the day we turn our services on.

For more information about DemandQ, please email our team at [info@demandq.com](mailto:info@demandq.com) or call us at (855) 693-8377